

NASDAQ: SBLK

# 4<sup>th</sup> Quarter and FY 2015 Financial Results

5.4-15

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Except for the historical information contained herein, this presentation contains among other things, certain forward-looking statements, that involve risks and uncertainties. Such statements may include, without limitation, statements with respect to the Company's plans, objectives, expectations and intentions and other statements identified by words such as "may", 'could", "would", "should", "believes", "expects", "anticipates", "estimates", "intends", "plans" or similar expressions. These statements are based upon the current beliefs and expectations of the Company's management and are subject to significant risks and uncertainties, including those detailed in the Company's filings with the Securities and Exchange Commission. Actual results, including, without limitation, operating or financial results, if any, may differ from those set forth in the forward-looking statements. These forward-looking statements involve certain risks and uncertainties that are subject to change based on various factors (many of which are beyond the Company's control).

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	Two Equity Raises (January and May 2015)	\$425mn
	Issuance of Unsecured Debt (October 2014)	\$50mn
	Vessel Disposals	
	<ul> <li>23 vessels sold (six Newbuildings, six Modern, eleven '90s build vessels)</li> </ul>	
	<ul> <li>Total net proceeds from sold vessels (\$35.6mn, \$39.6mn, \$11.0mn respectively)</li> </ul>	\$86mn
	Newbuilding Program Adjustments	
	<ul> <li>Adjusted remaining NB capex obligations, reassigned 4 NB contracts and delayed the delivery of 16 NB vessels leading to equity Capex reduction</li> </ul>	\$80mn
	OPEX Savings	
	• Daily Opex / Vessel reduction of \$517 in 2015 vs 2014. Cash flow savings for 2015 ownership days	\$13mn
$\triangleright$	G&A Expenses Savings	
	• Daily G&A reduction of \$314 since 2014. Cash flow savings for 2015 ownership days	\$8mn

**Total actions towards liquidity improvement** 



## **Q4 2015 Financial Highlights**



	Three months ended December 31, 2015	Three months ended December 31, 2014	Increase / (Decrease) %
Net revenues <sup>(1)</sup>	\$44.1m	\$45.6m	(3.2%)
Adjusted EBITDA	\$6.6m	\$16.6m	(60.0%)
Adjusted Net Loss	\$(24.6)m	\$(4.7)m	-
Daily TCE	\$7,886	\$11,384	(30.7%)
Average daily OPEX per vessel <sup>(2)</sup>	\$3,966	\$4,378	(9.4%)
Average number of Vessels	71.1	50.8	39.9%
Adjusted EPS <sup>(4)</sup>	\$(0.11)	\$(0.05)	-
Vessel Impairment Loss	\$287.7m	-	-

Notes: (1) Net revenues = Total gross revenues adjusted for non-cash items - Voyage expenses

(2) Excludes pre-delivery expenses

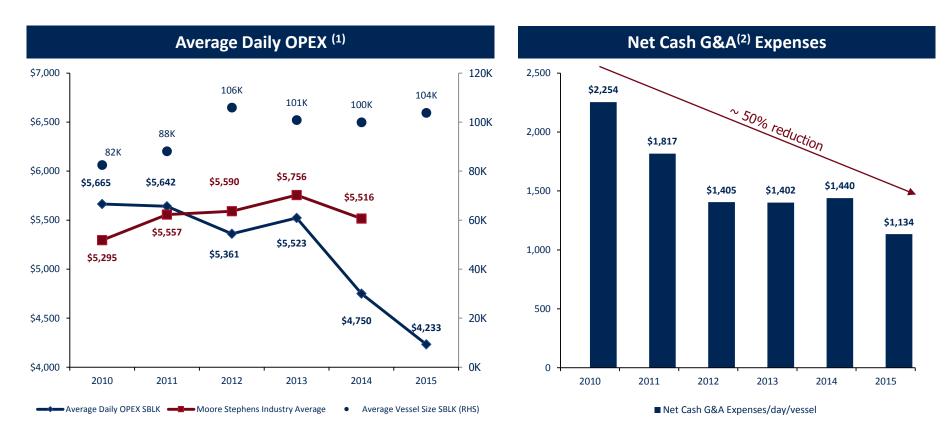
(3) Excludes one-off severance payments and share incentive plans, includes management fees

(4) Based on 219,120,612 weighted average number of shares outstanding, diluted for Q4 2015 and 97,623,578 weighted average number of shares outstanding, diluted for Q4 2014

## **Continued Operational Excellence**



- Vessel OPEX<sup>(1)</sup> were \$4,233 per day in 2015, reduced by ~11% compared to the respective \$4,750 for 2014
- G&A expenses per vessel per day were \$1,134, reduced by ~22% YoY
- Over 88% of owned vessels have a 5 star Rightship rating with all other vessels rated with 4 stars

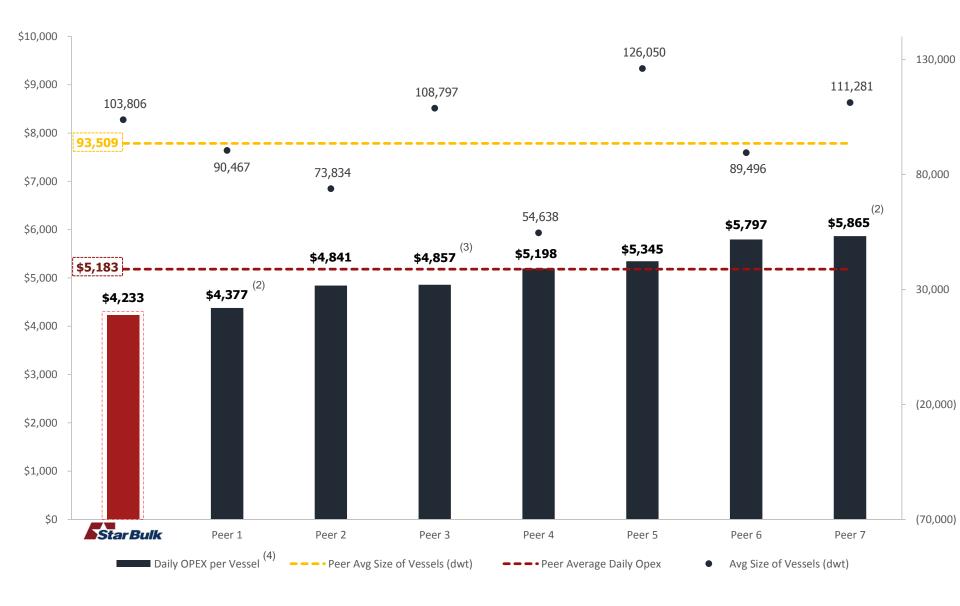


(2) Excludes one-off severance payments and share incentive plans, includes management fees

## **Industry Leading OPEX**

Amounts in \$/day/vessel





(1) Peer Average calculations exclude SBLK (3)

OPEX for Peer 3 estimated on contractual OPEX agreements

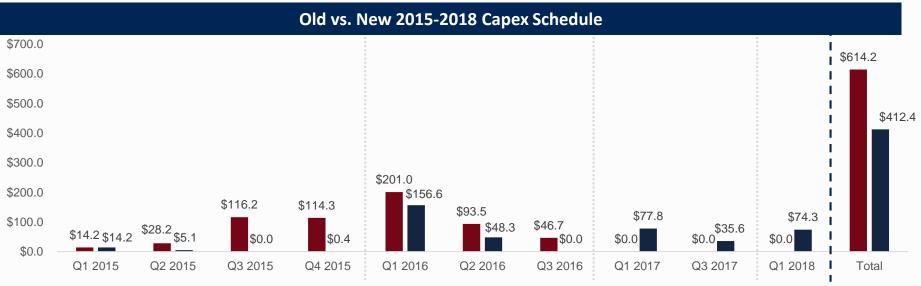
(2) OPEX figures for Peer 1 and 7 include drydocking or other maintenance costs (4) OPEX figures are based on latest annual or guarterly information

# **Continuously Improving Terms with Yards**



- 5 Pushed back the delivery of 16 newbuilding vessels by a total of 124 months (~8 months per vessel)
- Capex deferral of \$188.0 million (originally in 2016, moved to 2017 and 2018)
  - Increase in resale value of five delayed Newcastlemax vessels
- -Reduction of \$223.0 million in Capex from newbuilding vessels
  - Reassigned two lease agreements and terminated two shipbuilding contracts
  - Adjusted remaining Capex obligations of NB vessels

Our newbuilding program is flexible and spread throughout 2018, strengthening Company's liquidity



Old Capex Schedule New Capex Schedule

	2016		2017	2018	Total 2016-2018	
	FY <sup>(1)</sup>	Remaining <sup>(3)</sup>	FY	FY	FY <sup>(1)</sup>	Remaining <sup>(3)</sup>
NB Capex <sup>(1)</sup>	\$205.0	\$109.4	\$113.4	\$74.3	\$392.7	\$297.1
Committed Debt Amount	\$151.8	\$99.1	\$112.5	\$80.0	\$344.3	\$291.6

(1) As of December 31, 2015, excluding six vessels sold, four vessels where we have agreed to reassign our rights and obligations under lease agreements and shipbuilding contracts (3) As of February 25, 2016

(2) As of December 31, 2014, including two vessels whose lease agreements were reassigned and excluding newbuildings delivered

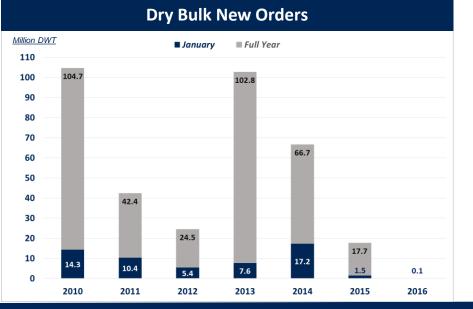
# **Dry Bulk Supply Update**

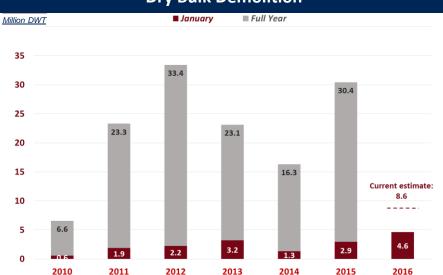


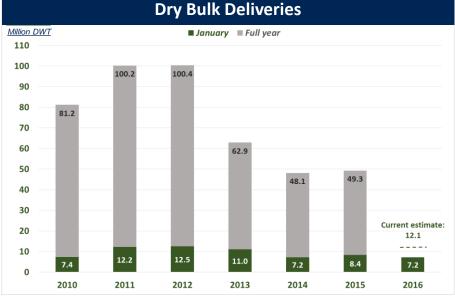
- Fleet growth slowed down to +2.5% in 2015 from +4.4% in 2014
  - Demolition activity; Approx. 30.4 mil. dwt
  - Slippage affected approx. 40% of scheduled deliveries
- Orderbook has decreased to approx. 15.0% from 23.0% last year
  - Contracting decreased to 17.7 mil. dwt or 2.3% of the fleet
  - Cancellations & Conversions expected to continue during 2016
- Fleet above 15 years of age currently at 15.5% of the fleet

### Net fleet growth projected between 1.0% and 2.0% during 2016

- Demolition sales during the first two months of 2016 has already crossed 9.0 million dwt.
- Slippage expected to remain in line with 2015 at 40%+
- Record low contracting expected to gradually trim 2017/18 deliveries







### **Dry Bulk Demolition**

## **Dry Bulk Demand Update**



### **2015** Dry bulk trade growth mainly affected from:

- Global industrial production slowdown
- China supply reforms Capacity cuts
- Destocking of raw materials & end products
- Commodities prices decline Led by crude oil prices
- China domestic coal protectionism and decline of imports

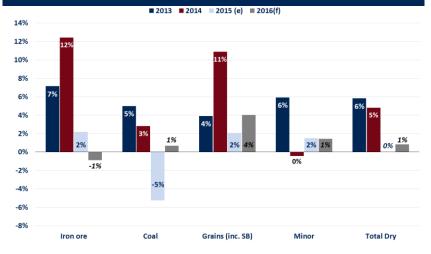
### Total dry bulk ton miles increased +0.3% in 2015 vs +5.5% in 2014

- Iron ore ton-miles: +0.3% vs +9.2%
- Thermal and Coking Coal ton miles: -3.5% vs +3.7%
- Grains incl. soybeans ton-miles: +4.4% vs +8.2%
- Minor bulk ton-miles: +1.0% vs +3.0%

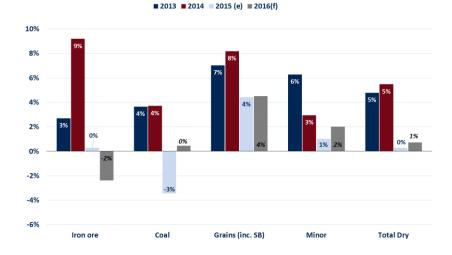
### Trade growth to gradually improve from second half 2016

- Global economic stimulus from low commodity prices & interest rates
- China monetary and fiscal stimulus Real estate recovery
- China Iron ore mines substitution with imports
- ASEAN and India infrastructure development
- Asia coal ton-mile improvement due to lower Indonesia exports
- Lift of Iran sanctions
- Favorable FX for Latin America exporters / Argentina export tax
- Minor bulk ton miles West Africa bauxite
- Total dry bulk ton miles during full 2016 currently projected at +1.0%

### Dry Bulk Trade – Full Year Growth (Tons)



### Dry Bulk Trade – Full Year Growth (Ton-Miles)





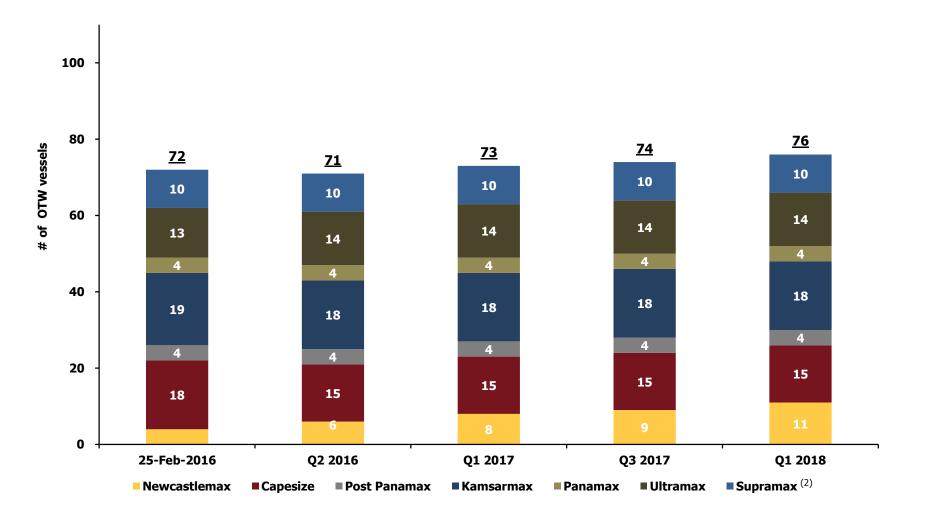
*	<b>Total Cash:</b> as of February 25 <sup>th</sup> , 2016	\$ 175 million
*	<b>Total Debt &amp; Capital lease obligations:</b> as of February 25 <sup>th</sup> , 2016, adjusted for vessels committed for sale <sup>(1)</sup>	\$ 925 million
<b>*</b>	Expected equity proceeds from sale of committed vessels <sup>(1)</sup> :	\$ 39 million
*	<b>Expected equity capex until June 30<sup>th</sup>, 2017:</b> of which only \$2.5 million due after March 2016	\$ 8 million



Appendix



On a fully delivered basis, our fleet will consist of 76 vessels with 8.5 million dwt with average age of 8.3 years <sup>(1)</sup>



## **Fleet Employment Update**



We have 11 vessels on period charters:

- Average fixed rate of \$9,536<sup>(1)</sup>
- Average duration of 5.6 months<sup>(1)</sup>

Fleet Employme	leet Employment									
Vessel	Size	Charterer	2016				2017			Gross TC Rate
Vessei	5126		1Q	2Q	3Q	4Q	1Q	2Q	3Q	
Star Eleonora		Major Trading Company								\$8,888
Star Monisha	a CAPESIZE	Major Trading Company								\$9,500
Madredeus		Glocal Maritime								\$15,000
Star Sirius	POST- PANAMAX	Glocal Maritime								\$15,000
Star Vega		Glocal Maritime								\$15,000
Star Danai		Major Utility Company								\$8,100
Star Mariella	KAMSARMAX	United								\$8,900
Star Vanessa	PANAMAX	ABT								\$7,750
Star Emily		Hudson								\$7,800
Star Iris		Hudson								\$7,400
Wolverine	ULTRAMAX	Navig8								\$9,000

### **THANK YOU**

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