

# **Forward-Looking Statements**



Except for the historical information contained herein, this presentation contains among other things, certain forward-looking statements, that involve risks and uncertainties. Such statements may include, without limitation, statements with respect to the Company's plans, objectives, expectations and intentions and other statements identified by words such as "may", "could", "would", "should", "believes", "expects", "anticipates", "estimates", "intends", "plans" or similar expressions. These statements are based upon the current beliefs and expectations of the Company's management and are subject to significant risks and uncertainties, including those detailed in the Company's filings with the Securities and Exchange Commission. Actual results, including, without limitation, operating or financial results, if any, may differ from those set forth in the forward-looking statements. These forward-looking statements involve certain risks and uncertainties that are subject to change based on various factors (many of which are beyond the Company's control).

In addition to these important factors, other important factors that, in the Company's view, could cause actual results to differ materially from those discussed in the forward-looking statements include general dry bulk shipping market conditions, including fluctuations in charterhire rates and vessel values, the strength of world economies, the stability of Europe and the Euro, fluctuations in interest rates and foreign exchange rates, changes in demand in the dry bulk shipping industry, including the market for our vessels, changes in our operating expenses, including bunker prices, dry docking and insurance costs, changes in governmental rules and regulations or actions taken by regulatory authorities, potential liability from pending or future litigation, general domestic and international political conditions, potential disruption of shipping routes due to accidents or political events, the availability of financing and refinancing, potential conflicts of interest involving our Chief Executive Officer, his family and other members of our senior management, our ability to meet requirements for additional capital and financing to complete our newbuilding program and our ability to complete the restructuring of our loan agreements, vessel breakdowns and instances of off-hire, risks associated with vessel construction and potential exposure or loss from investment in derivative instruments. Please see our filings with the Securities and Exchange Commission for a more complete discussion of these and other risks and uncertainties. The information set forth herein speaks only as of the date hereof, and the Company disclaims any intention or obligation to update any forward-looking statements as a result of developments occurring after the date of this communication.

Certain financial information and data contained in this presentation is unaudited and does not conform to generally accepted accounting principles ("GAAP") or to Securities and Exchange Commission Regulations. We may also from time to time make forward-looking statements in our periodic reports that we will furnish to or file with the Securities and Exchange Commission, in other information sent to our security holders, and in other written materials. We caution that assumptions, expectations, projections, intentions and beliefs about future events may and often do vary from actual results and the differences can be material. This presentation includes certain estimated financial information and forecasts that are not derived in accordance with GAAP. The Company believes that the presentation of these non-GAAP measures provides information that is useful to the Company's shareholders as they indicate the ability of Star Bulk, to meet capital expenditures, working capital requirements and other obligations.

We undertake no obligation to publicly update or revise any forward-looking statement contained in this presentation, whether as a result of new information, future events or otherwise, except as required by law. In light of the risks, uncertainties and assumptions, the forward-looking events discussed in this presentation might not occur, and our actual results could differ materially from those anticipated in these forward-looking statements. This presentation is strictly confidential. This presentation is not an offer to sell any securities and it is not soliciting an offer to buy any securities in any jurisdiction where the offer or sale is not permitted.

# **Q1 2017 Financial Highlights**



	3-months ended March 31, 2017	3-months ended March 31, 2016	Increase / (Decrease) <u>%</u>
Net revenues <sup>(1)</sup>	\$49.9	\$26.9	85.0%
Adjusted EBITDA	\$18.1	(\$7.3)	-
Net Loss	(\$15.9)	(\$48.8)	-
Adjusted Net Loss	(\$12.9)	(\$38.3)	-
TCE	\$8,176	\$4,331	88.8%
Fleet utilization	99.2%	93.8%	-
Average daily OPEX per vessel <sup>(2)</sup>	\$3,949	\$3,591	10.0%
Average daily Net Cash G&A expenses per vessel <sup>(3)</sup>	\$1,133	\$1,104	2.6%
Average No. of Vessels	67.3	71.7	(6.2%)
Adjusted EPS	(\$0.21)	(\$0.87)	-
EPS GAAP	(\$0.26)	(\$1.11)	-
Weighted average number of shares outstanding, diluted <sup>(4)</sup>	61,027,878	43,824,122	-

Notes: (1) Net revenues = Total gross revenues adjusted for non-cash items – Voyage expenses

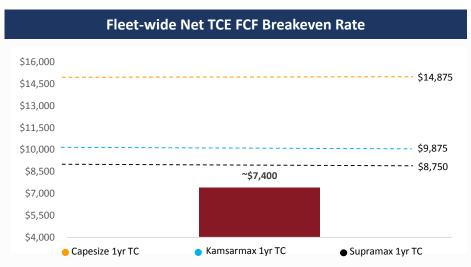
<sup>(2)</sup> Excludes predelivery expenses

<sup>(3)</sup> Excludes one-off severance payments , advisory and restructuring fees and share incentive plans and termination charges, includes management fees

<sup>(4)</sup> Numbers reflect reverse split announcement on June 2016

### **Strong Liquidity Position**

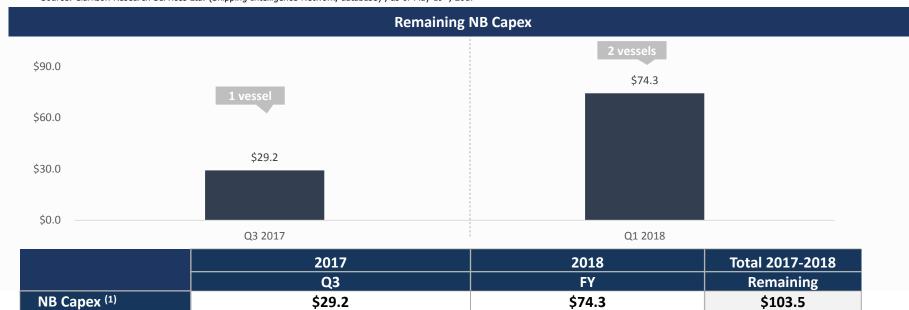




#### Cash & Debt position(1)

- **❖** Total Cash (including minimum liquidity) (1): \$ 249.4 m
- Total Debt & Capital lease obligations<sup>(1)</sup>: \$1,053.6 m

Source: Clarkson Research Services Ltd. (Shipping Intelligence Network, database), as of May 19th, 2017



## **Fleet Employment Update**





We have fixed 26 vessels<sup>(1)</sup> on period charters:

- We have fixed 81% of Q2 available days at an average TCE of \$10,150/day
- We have 4 index-linked Newcastlemax vessels on consecutive voyages with a major miner and 1 index-linked time charter at BCI+32% Newcastlemax vessel with a major trading house



As of May 24th, 2017

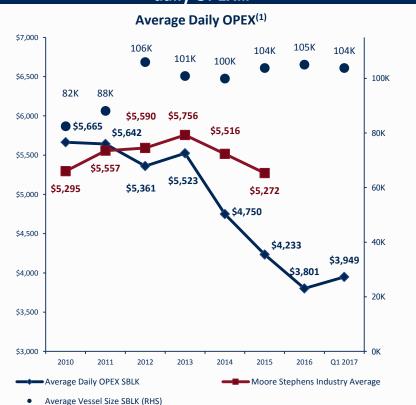
(3) Charterer's option for approximately 1 additional year

#### **Continued Operational Excellence**



- For Q1 2017 vessel OPEX were \$3,949<sup>(1)</sup> per vessel per day
- Net cash G&A<sup>(2)</sup> expenses per vessel per day were \$1,133 in Q1 2017
- We are in the top 3 dry bulk operators in Rightship Ratings

# We operate a fleet with one of the lowest average daily OPEX...



#### ...without compromising quality...



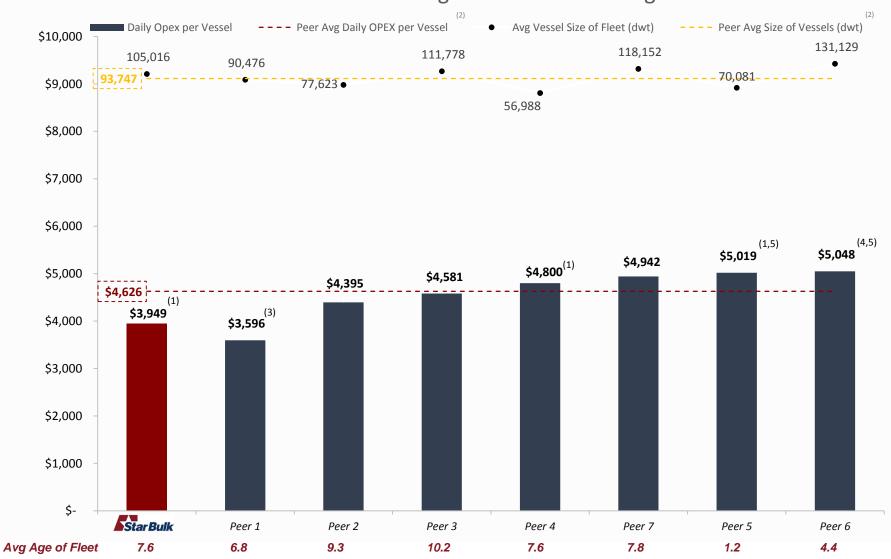
Source: Moore Stephens, Company Filings

<sup>(1)</sup>Figures exclude pre-delivery expenses

### **Industry Leading OPEX Q1 2017**







Excludes pre-delivery expenses

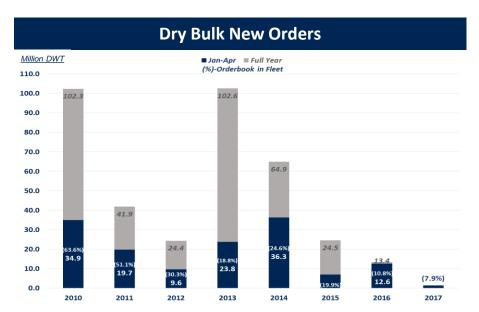
Peer Average figures exclude SBLK

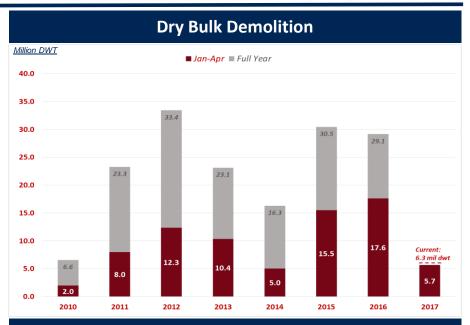
Includes dry-docking costs Fleet-wide estimate based on corporate presentation

### **Dry Bulk Supply Update**

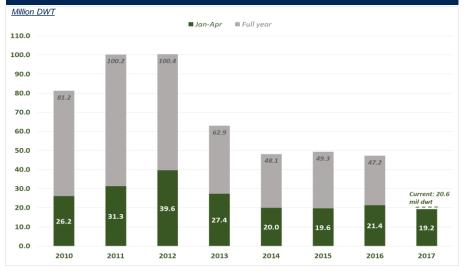


- 2017 Fleet growth running at +1.8% YTD and +3.5% y-o-y
  - YTD Delivery activity at approximately 20.6 million dwt from 21.4 million dwt during the same period last year
  - YTD Demolition activity at approximately 6.3 million dwt from 17.6 million dwt during the same period last year
- Orderbook currently estimated at approximately 8.0% of the fleet down from 15.0% during the same period last year
- Fleet above 15 years of age currently at approx. 14.5% of the fleet
- Record low contracting expected to trim 2018/19 deliveries
  - 2017 Net fleet growth projected between +2.5% and +3.5%
  - 2018 Net fleet growth projected between +0.5% and +2.5%









#### **Dry Bulk Demand Update**



Full Year 2017 ton miles growth at +3.3% vs +2.6% in 2016

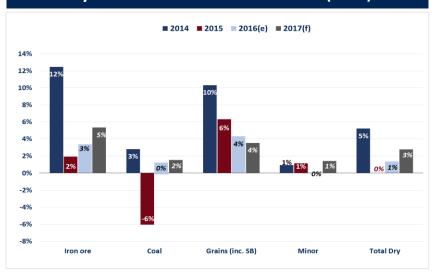
Iron ore ton-miles: +6.5% vs +4.0% in 2016

Thermal & Coking Coal ton miles: +2.0% vs +0.5% in 2016

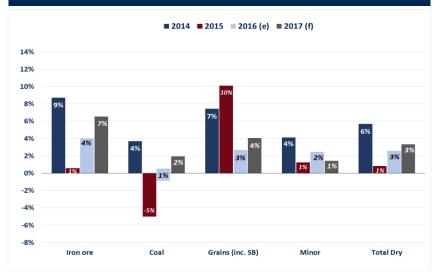
■ Grains incl. soybeans ton-miles: +4.1% vs +2.7% in 2016

- Although commodity prices have corrected over the past months, they have significantly recovered from Q1 2016 lows.
  - Iron ore +50% / Steel product +55%
  - Thermal coal +60% / Coking coal +150%.
- Trade growth expected to further improve during 2017
  - Global recovery of commodity prices and margins
  - World steel production up +6% during Q1 2017
  - Healthy steel consumption from China infrastructure & real estate on the back of 2016 stimuli and destocking.
  - Healthy Pacific demand for high grade iron ore mainly produced in Brazil to boost ton-miles. The new SD11 mine will increase production by up to 90 million tons in the next years.
  - China substitution of scrap with iron ore for higher quality steel:
    - China YTD pig iron production up +6.3% y-o-y with April
      '17 reaching record high levels
  - Chinese 2016 domestic coal capacity cuts have stimulated a strong import recovery and are expected to continue during 2017.
  - Stronger grains consumption and healthy crops boosting exports
  - Minor bulk: West African bauxite, ASEAN and India infrastructure development acceleration, Lift of Iran sanctions

#### **Dry Bulk Trade – Full Year Growth (Tons)**



#### **Dry Bulk Trade – Full Year Growth (Ton-Miles)**

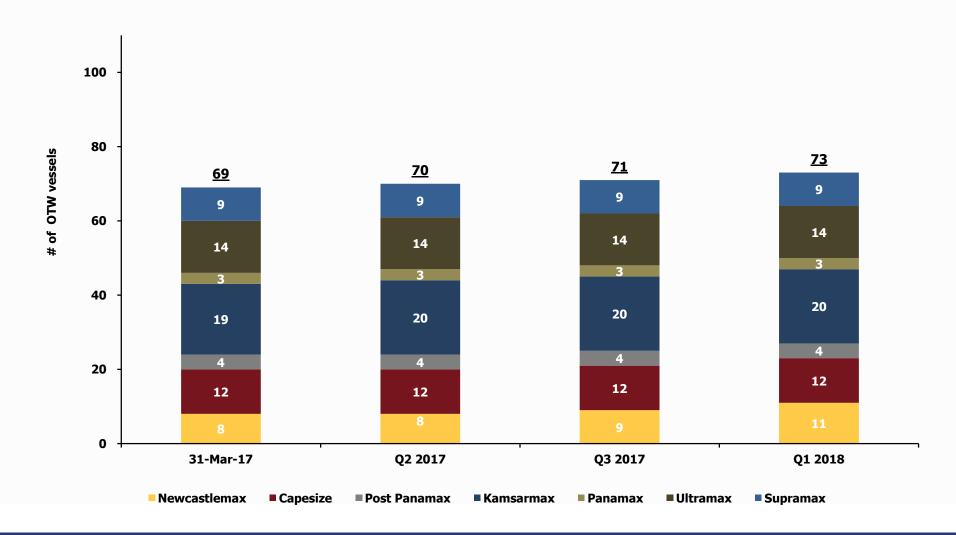




### **Fleet Update**



On a fully delivered basis, our fleet will consist of 73 vessels with 8.0 million dwt with average age of 7.9 years (1)



# **Income Statement 1st Quarter 2017**



(in \$000's)	Jan 1 - Mar 31, 2017	Non-cash Adjustments	Adjusted Jan 1 - Mar 31, 2017	Adjusted Jan 1 - Dec 31, 2016
REVENUES:	64,866	0	64,866	46,511
EXPENSES:				
Voyage expenses	(14,999)		(14,999)	(19,562)
Charter in expense	(855)	(18)	(873)	(1,014)
Vessel operating expenses	(24,415)		(24,415)	(24,905)
Drydocking expenses	(1,392)		(1,392)	(849)
Management fees	(1,814)		(1,814)	(1,998)
Gain/Loss on derivative instruments	(797)	714	(83)	0
General and administrative expenses	(8,032)	2,650	(5,382)	(5,542)
Other operational gain	2,166		2,166	50
Loss on sale of vessel	(369)	369	0	0
Total expenses	(50,507)	3,715	(46,792)	(53,820)
EBITDA	14,374	3,700	18,074	(7,309)
Depreciation	(19,645)		(19,645)	(20,535)
Operating Loss	(5,286)	3,715	(1,571)	(27,844)
Interest and finance costs	(11,141)	135	(11,006)	(9,335)
Interest income and other	620		620	267
Loss on debt extinguishment	(358)	358	0	0
Loss on derivative financial instrument	247	(1,098)	(851)	(1,383)
Total other income (expenses), net	(10,632)	(605)	(11,237)	(10,451)
Equity in income of investee	33	(33)		0
Net Income / Loss before Tax	(15,885)	3,077	(12,808)	(38,295)
US Source Income Taxes	(65)		(65)	
Net Income / Loss after Tax	(15,950)	3,077	(12,873)	(38,295)
EPS	(\$0.26)		(\$0.21)	(\$0.87)

